



## City Council Staff Report

DATE: May 7, 2014

CONSENT AGENDA

SUBJECT: APPROVE A CONTRACT WITH ADLERHORST INTERNATIONAL, INC. FOR THE PURCHASE OF POLICE CANINES, ACADEMY TRAINING, MONTHLY MAINTENANCE TRAINING AND YEARLY CERTIFICATION

FROM: David Ready, City Manager

BY: Police Department

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### SUMMARY

It is recommended that the City Council award a contract services agreement with Adlerhorst International Incorporated for the as-needed acquisition of police canines, their academy training, monthly maintenance training, and certification for the canine team.

### RECOMMENDATION:

1. Award a contract services agreement with Adlerhorst International Inc. of Jurupa Valley, CA for the as-needed acquisition of police canines, Basic Patrol and Basic Explosive K-9 Academy Training, monthly maintenance training and yearly certification training for the 5 member K-9 team at the Unit Prices per the agreement for a 3 year period with 2 one year optional renewals.
2. Authorize the City Manager to execute all necessary documents.

### STAFF ANALYSIS:

The Procurement & Contracting Division and Police Department worked together to develop the Request for Proposals (RFP) 09-14 to solicit qualified firms to provide K-9's on an as-needed basis and the necessary on-going training and certification services for the K-9 team. The RFP was posted to the website, advertised, and sent to eight (8) potential vendors, including the incumbent, Falco Enterprises.

The City received one (1) proposal, from Adlerhorst International, by the RFP due date and time. The proposal was carefully evaluated by key staff from the Police


Department, including the Sergeant and Lieutenant who oversee the Police K-9 program.


The Adlerhorst proposal was evaluated based upon their strong experience, proposed dedicated trainers and staffing plan, training philosophy and methodology, references and their competitive cost proposal. In addition, the evaluation committee also conducted an on-site interview with Adlerhorst staff and is recommending award of the unit-price contract services agreement for a three (3) year term with two (2) one-year optional renewals.

While the Police K-9 unit can anticipate the retirement of a member of the existing K-9 team, it is unknown when a K-9 may fall ill, become injured or die in the line of duty. As such, this is a Unit Price agreement for as-needed acquisition of new K-9's, including their academy training, as may be required. The monthly maintenance training and yearly certification fees are also on a unit price basis with the assumption of a 5 member K-9 team, however, that may fluctuate from time to time in the case of an unforeseen event. It should be noted that the unit prices from Adlerhorst are competitive and similar to the previous provider.

FISCAL IMPACT:

The canines and the canine academies are paid for through donations from private citizens and service organizations. The regular monthly maintenance training and yearly certification training for the 5 member K-9 team will cost approximately \$10,102 annually. Costs to acquire and train a new canine will be at the unit prices per the agreement when needed.

  
Alberto Franz III, Police Chief

  
David H. Ready, City Manager

Attachment:

- 1) Adlerhorst Cost Proposal (Unit Prices)

ATTACHMENT "C"

**\*THIS FORM MUST BE COMPLETED AND SUBMITTED IN A SEPERATELY SEALED ENVELOPE#2 "Cost Proposal", NOT with Envelope #1, Technical/Work Proposal\*)**

**REQUEST FOR PROPOSAL RFP 09-14  
POLICE CANINE(S) ACQUISITION AND TRAINING SERVICE**

**COST PROPOSAL**

Responding to Request for Proposal No. 09-14 Police Canine Acquisition and Training Service, I/WE will accept the following payment for providing all canine(s) and pre-training of a canine(s) prior to delivery; on-going training after delivery, health certification supervision, 24 hour emergency assistance, for the acquisition and training of canines for police patrol or bomb detection. The undersigned Proposer proposes and agrees to provide all work and services necessary to deliver Police and/or Bomb Detection Canine(s) and training services as defined in the Scope of Work herein.

1. **German Shepard or Malinois for Police services including academy training and acceptance criteria prior to delivery:**  
9,600 (dog) + 768 (tax) + 4,200 (patrol) + 6,200 (bomb)  
**Unit Price per German Shepard:** \$ 20,768.00  
**Unit Price per Malinois:** \$ 20,768.00
  
2. **Labrador or suitable breed for bomb detection services including academy training and acceptance criteria prior to delivery:**  
7,300 (dog) + 584 (tax) + 6,200 (bomb)  
**Unit Price per Labrador or:** \$ 14,084.00  
**Suitable breed**
  
3. **Annual Certification for Dog/Handler Team:** \$ 188.00 - Patrol / 350 - Detection  
**Certification Price per Team:**
  
4. **Bi-weekly Evaluation and Training for Police Service (Not Bomb Detection) per team** \$ 1,800.00  
**for a total of 24 sessions. (\*see note below)** (There would be no additional charge for attending bomb training as well as patrol training)
  
5. **K-9 Administrator Training as needed** \$ 400.00  
**at the academy or the department per session:** 40 Hour "Handler Development Course"
  
6. **Remedial training at the Academy per team** \$ Included in the \$1,800.00  
**per session:**

**\*Note:** 24 training sessions per team, per year, of which at minimum 12 of the sessions for each team shall be held in the Coachella Valley.



# ADLERHORST INTERNATIONAL, INC.

## Cost Proposal Explanation for RFP 09-14

| Section | Description   | Unit Cost        | Total with Tax      |
|---------|---|------------------|---------------------|
| 1       | <b>German Shepherd or Malinois for Police Service.....</b>  | <b>\$ 20,000</b> | <b>\$ 20,768.00</b> |
| 1a      | <b>Police Service Dog – Dual Purpose Patrol and Detection .....</b><br><ul style="list-style-type: none"> <li>• A German Shepherd or Belgian Malinois chosen specifically to meet all of your agency's needs. Canines have a European working title.</li> <li>• Hips, backs and elbows are x-rayed and a vet check is done in Europe prior to shipping.</li> <li>• Canine will possess the qualities needed to be an assistant to law enforcement and the general public as well as meet or exceed any current detection standards, including but not limited to California P.O.S.T., SWGDOG, NPCA and CNCA.</li> <li>• Guaranteed against all congenital and performance issues for 12 months.</li> </ul>  | <b>\$ 9,600</b>  | <b>\$ 10,368.00</b> |
| 1b      | <b>Basic Handler Course.....</b><br><ul style="list-style-type: none"> <li>• 240 hours of intensive training for law enforcement personnel in the handling, deployment and care of a PSD.</li> <li>• Upon successful completion graduates will be able to operationally handle a PSD as an assistant to law enforcement and the general public.</li> <li>• Graduate students receive a certificate.</li> <li>• Canine receives an internationally recognized title, APSD 1</li> <li>• This is a community college course with 5 college credits. (California residents only)</li> <li>• Training to include, but is not limited to:               <ul style="list-style-type: none"> <li>○ Theoretic Instruction                   <ul style="list-style-type: none"> <li>▪ History of the species canine.</li> <li>▪ Chronological history of the use of dogs in Police Service.</li> <li>▪ Canine behavior.</li> <li>▪ How the dog learns.</li> <li>▪ Training objectives and techniques.</li> <li>▪ Theory and techniques to enhance agitator/helper skills</li> <li>▪ Instruction in types and proper utilization of training equipment.</li> <li>▪ Health, care and feeding of the PSD.</li> <li>▪ Current case law and legal parameters involved in the use of a PSD.</li> <li>▪ Preparing for court appearances.</li> <li>▪ Preparing and maintaining training records.</li> </ul> </li> <li>○ Practical Instruction                   <ul style="list-style-type: none"> <li>▪ Safety during training.</li> <li>▪ Understanding the PSD's abilities and learning process.                       <ul style="list-style-type: none"> <li>• Guard and bark training done properly.</li> <li>• Enhance alerts.</li> <li>• Develop confrontational behavior.</li> <li>• Accelerate transitional training.</li> </ul> </li> <li>▪ Reading, understanding and proper reaction to dogs alerts.                       <ul style="list-style-type: none"> <li>• Evidence search.</li> <li>• Area search.</li> </ul> </li> </ul> </li> </ul> </li> </ul> | <b>\$ 4,200</b>  | <b>\$ 4,200.00</b>  |



## ADLERHORST INTERNATIONAL, INC.

- Directed search.
- Building search
- Proper use of all training equipment.
- Proper handling of surveillance, searches, arrests and transporting of suspects.
- Working with other Police Officers.
- Understanding the handlers responsibility to insure all deployments are done within your agency's policy and procedures manual

1c **Explosives Detection Course.....** \$ 6,200 \$ 6,200.00

- 280 hour course based on actual real world applications designed to provide training and the support necessary for K9 teams to be successful both on the street and in the courts.
- We will train for passive alert
- Canine teams are guaranteed to meet or exceed any current standards, including but not limited to California P.O.S.T., SWGDOG, NPCA and CNCA.
- Using actual explosives, no pseudo odors, K9 teams will be able to locate residual odors to extremely large quantities in all environments and conditions.
- Graduate students receive a certificate.
- The dogs receive an internationally recognized title, APND 1.
- This is a community college course (California residents only)
- Training to include, but is not limited to:
  - Theoretic Instruction
    - Safety
    - Detection terms and definitions
    - Search techniques
    - Concealment Techniques
    - Detection Dog drive manipulation
    - Scent properties and associations
    - Cone patterns of Detection Dog searches
    - K9 Indication, response and the reward
    - The olfactory abilities and capabilities of a detection dog
    - Principals of obedience and endurance conditioning
    - Emergency care and first aid for K9
    - Training Aid Storage, Maintenance, and Accountability
    - Explosives search and seizure case law
  - Practical Instruction
    - Applicable safety precautions
    - Detection dog detection terms and definitions
    - Proper search techniques
    - Individual detection dog indicators, behavior and tendencies
    - Final response to locating explosives and when to reward
    - Preparation for the written examination
    - Preparation for the final certification
    - Indicators that a vehicle may be used to accommodate contraband
    - Searching residences, buildings, rooms, stalls, animal habitats, storage rooms, vehicles, parcels including but not limited to boxes, bags, suitcases and also open areas where explosives may be buried

2 **Labrador or Suitable Breed for Bomb Detection .....** \$ 13,500 \$ 14,084.00



## ADLERHORST INTERNATIONAL, INC.

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- 2a      **Service Dog – Single Purpose Detection** ..... \$    7,300    \$    7,865.75
- A German Shepherd, Belgian Malinois, German Shorthaired Pointer or Labrador Retriever chosen specifically to meet all of your agency's needs. Dave Reaver works closely with each agency to determine their requirements for a PSD.
  - Canines have a European working title.
  - Hips, backs and elbows are x-rayed and a vet check is done in Europe prior to shipping.
  - Canine will possess the qualities needed to meet or exceed any current detection standards, including but not limited to California P.O.S.T., SWGDOG, NPCA and CNCA.
  - Guaranteed against all congenital and performance issues for 12 months.
- 2b      **Explosives Detection Course**..... \$    6,200    \$    6,200.00
- 280 hour course based on actual real world applications designed to provide training and the support necessary for K9 teams to be successful both on the street and in the courts.
  - We will train for passive alert
  - Canine teams are guaranteed to meet or exceed any current standards, including but not limited to California P.O.S.T., SWGDOG, NPCA and CNCA.
  - Using actual explosives, no pseudo odors, K9 teams will be able to locate residual odors to extremely large quantities in all environments and conditions.
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      - Cone patterns of Detection Dog searches
      - K9 indication, response and the reward
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## ADLERHORST INTERNATIONAL, INC.

|    |   |               |           |               |
|----|---|---------------|-----------|---------------|
| 3  | <b>Annual Certifications – Detection &amp; Patrol .....</b>   | <b>\$ 538</b> | <b>\$</b> | <b>538.00</b> |
| 3a | <b>Annual Detection Re-Certification .....</b><br><ul style="list-style-type: none"> <li>• 16 hour course to Re-Certify and ensure K9 Detection Teams maintain all skills necessary to successfully locate and alert any and all desired scents in various situations.</li> </ul>   | \$ 350        | \$        | 350.00        |
| 3b | <b>Annual Patrol Re-Certification** .....</b><br><ul style="list-style-type: none"> <li>• Adlerhorst's Annual Patrol Re-Certification is a 24 hour POST Certified course offered through Riverside Sheriff's Office and the Ben Clark Training Center.</li> <li>• Cost is \$188 per team</li> <li>• Contact Ben Clark Training Center at 951-486-7515 for scheduling and class enrollment</li> </ul>  | \$ 188**      | \$        | 188.00**      |
| 4  | <b>BI-Weekly Evaluation and Training.....</b>   | \$ 1,800      | \$        | 1,800.00      |
| 4  | <b>Monthly Maintenance Training.....</b><br><ul style="list-style-type: none"> <li>• At a minimum, program includes a complete comprehensive training block each month with an emphasis on problem solving and keeping the dogs "clean" with strong alerts.</li> <li>• Additional training days are available as necessary. <u>No limit on training sessions.</u></li> <li>• Each problem area noted by the handler, supervisor or an instructor will be addressed during the current training session.</li> <li>• Our maintenance training is conducted by an experienced, competent person, certified by P.O.S.T., as well as our much higher standards.</li> <li>• A written evaluation is forwarded to your supervisors after each training session.</li> <li>• We use techniques that have proven successful both in the field and the courtroom.</li> <li>• All training sessions have a defined lesson plan. The canine supervisor will receive a copy of each lesson plan as well as a written evaluation for each session.</li> <li>• All successful participants are guaranteed to pass P.O.S.T. standards as well as our more difficult 24 hour P.O.S.T. re-certification.</li> <li>• Participation in the most popular and comprehensive agitator / role playing suspect training in the industry.</li> <li>• All of our training classes have a comprehensive written standard. Our training titles have been accepted in courts both nationally and internationally. Copies of our standards are available upon request.</li> <li>• Our program offers eleven onsite training days for patrol dogs and two training days for explosive dogs monthly in Southern California. Additionally we send qualified instructors to locations in Northern California, Oregon, Arizona, New Mexico and Texas.</li> <li>• Expert witness testimony is available / provided for all of our maintenance clients at an "expenses only" cost. To date, we have been involved in over 100 cases...all adjudicated in our favor. (Vera Cruz vs. Escondido our case). A list of our clients for expert witness testimony is available upon request.</li> <li>• *** Please note, teams may attend detection training at no additional charge ***</li> </ul> | \$ 1,800      | \$        | 1,800.00      |



## ADLERHORST INTERNATIONAL, INC.

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|---|---|---------------|------------------|
| 5 | <b>K-9 Administrator Training as Needed .....</b>   | <b>\$ 400</b> | <b>\$ 400.00</b> |
| 5 | <b>Handler Development Course.....</b>  | <b>\$ 400</b> | <b>\$ 400.00</b> |
|   | <ul style="list-style-type: none"><li>• 40 hour technical course designed for law enforcement dog handlers, their supervisors, administrators and risk managers.</li><li>• This in-depth class covers a variety of information to increase your program's efficiency while decreasing your liability.</li><li>• Topics include, but are not limited to:<ul style="list-style-type: none"><li>▪ The species canine and the law enforcement canine, chronological history.</li><li>▪ How the dog learns.</li><li>▪ The application to law enforcement.</li><li>▪ Field tactics.</li><li>▪ Officer Safety.</li><li>▪ Veterinary care.</li><li>▪ Legal aspects. Case law past and recent.</li><li>▪ Guard &amp; bark, what is best for your agency. Includes practical hands on demonstrations and applications.</li><li>▪ Techniques to change over to guard &amp; bark.</li><li>▪ Techniques to enhance guard &amp; bark.</li></ul></li></ul> |               |                  |
| 6 | <b>Remedial Training.....</b>   | <b>\$ 0*</b>  | <b>\$ 0.00*</b>  |
| 6 | <i>Remedial Training is included in the cost of Maintenance Training</i>  |               |                  |