



City Council Staff Report

DATE: February 18, 2015

Consent Calendar

SUBJECT: APPROVE COOPERATIVE PURCHASE OF NETMOTION MOBILITY SOFTWARE FOR POLICE DEPARTMENT, INCLUSIVE OF ANNUAL LICENSE AND MAINTENANCE FOR 5 YEARS.

FROM: David Ready, City Manager

BY: Police Department

SUMMARY

The Palm Springs Police Department patrol officers rely on their mobile data computers (MDC's) to access information provided by dispatch, run inquiries in the Department of Justice databases, and access several law enforcement sensitive websites. Currently, the mobile data computers use a VPN over Verizon cellular service to access the police department servers and resources. The officers are experiencing slow performance and frequent disconnects requiring the officers to repeatedly log back on and/or restart applications. NetMotion Mobility software will help resolve these issues and increase officer efficiency in the field.

RECOMMENDATION:

1. Approve the purchase of the NetMotion Mobility software system and licenses from CDW-G, Inc. through the National IPA cooperative purchase agreement in the amount of \$51,487.71 inclusive of the initial set-up, training, and license and maintenance fees for five (5) years.
2. Authorize the City Manager or his designee to execute all necessary documents.

STAFF ANALYSIS:

Over the past six (6) months Police and I.T staff have tested and evaluated the performance of NetMotion Mobility software. Netmotion Mobility is a mobile Virtual Private Network (VPN) software. It provides reliable, secure, managed connectivity for the mobile data computers used by the police officers on patrol. Staff found that the software improved performance and maintained a stable connectivity for the mobile data computers.

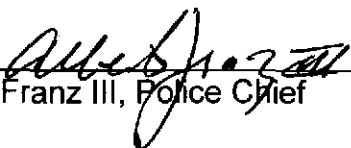
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NetMotion Mobility software has proven to resolve these issues in the following ways: The software uses advanced traffic optimization technologies, like compression, to increase the performance of important mobile applications. It also enables the creation of custom policies that can give network priority to mission-critical applications, or block access to bandwidth-intensive or certain non-work related applications. It also builds a secure and reliable mobile VPN tunnel that protects the officers from connection drops, high packet loss, or even from putting their systems into a sleep state. As soon as their system is resumed or connection is restored, programs are performing as though nothing happened and there is no need for the officers to restart applications or log on again. The Police and Information Technology Departments contacted multiple public safety agencies that experienced the same problems and are now using NetMotion Mobility. The feedback has been very positive. A few of the agencies are: Fresno Police Department, Costa Mesa Police Department, Riverside Police Department, Riverside Fire Department, Orange County Sheriff's Department, City of Tampa, and Murrieta Police Department.

The Procurement & Contracting Manager worked closely with the Information Technology and Police Departments to secure the cooperative purchase quotation from CDW-G of the NetMotion Mobility software through the National Intergovernmental Purchasing Alliance (NIPA) and pursuant to the provisions of Section 7.01.030(8) of the Municipal Code authorizing the use of cooperative purchase agreements, staff is recommending award of this purchase to CDW-G, Inc.

FISCAL IMPACT:


The total cost for NetMotion Mobility Software is \$51,487.71. The initial purchase for year 1 is \$27,787.71. Maintenance and License fees for years 2-5 will be \$5,925 annually. Funding for this purchase and ongoing maintenance and license fees is available in the Asset Forfeiture funds account 3012-43929. No general fund money will be used.



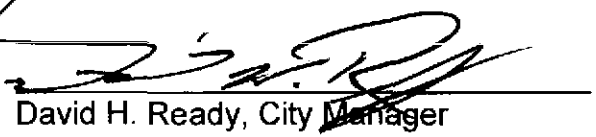
Al Franz III, Police Chief



James Smith, Info Technology Manager



James Thompson, Chief of Staff



David H. Ready, City Manager

Attachments:
Quote from CDW-G



CDWG.com | 800.594.4239

OE400SPS

SALES QUOTATION

QUOTE #	AGENCY/PROJECT #	DATE
FVWL303	0420599	1/19/2015

BILL TO:
CITY OF PALM SPRINGS
PO BOX 2743

SHIP TO:
CITY OF PALM SPRINGS
Attention To: GLENN PADEN
200 SOUTH CIVIC DRIVE

Accounts Payable
PALM SPRINGS , CA 92263-2743

PALM SPRINGS , CA 92262
Contact: GLENN PADEN 760.323.8261

Customer Phone #760.778.8401

Customer P.O. # NETMOTION QUOTE

ACCOUNT MANAGER	SHIPPING METHOD	TERMS	EXEMPTION CERTIFICATE
JEFF BUTCHKO 877.853.0557	DROP SHIP-GROUND	Net 30 Days-Govt State/Local	

QTY	ITEM NO.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
80	3195819	NETMOTION MOB FWIN POLICY ANALYTICS Mfg#: 10NMWPNA100 Contract: National IPA Technology Solutions 130733 Electronic distribution - NO MEDIA	225.00	18,000.00
20	3431882	NETMOTION NET MOB IOS DEV LIC Mfg#: 10NMIPA100 Contract: National IPA Technology Solutions 130733 Electronic distribution - NO MEDIA	189.00	3,780.00
1	3169086	NETMOTION MOBI PREM MNT Mfg#: 10NMXP25 Contract: National IPA Technology Solutions 130733 MAINTENANCE NOTES Annual License & Maintenance is \$5,925 per year for Years 2 through 5, assuming no increase in the number of licenses(100) from original date of purchase	5,749.00	5,749.00
-----SPECIAL INSTRUCTIONS-----				
Please include this quote # on your PO and either fax it to 847-371-2100 or email it to jeffbut@cdwg.com Thank you! Annual License & Maintenance is \$5,925 per year for Years 2 through 5, assuming no increase in the number of licenses(100) from original date of purchase				
SUBTOTAL				27,529.00
FREIGHT				0.00
TAX				258.71

US Currency

TOTAL 27,787.71

CDW Government
230 North Milwaukee Ave
Vernon Hills, IL 60061

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at
<http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager.

Please remit payment to:
CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515