2015 – 2016 Mid-Year Financial Review

City of Palm Springs

Cash Reserve Summary

Actual Unrestricted Ending Balance, 6/30/2014

\$13,199,370

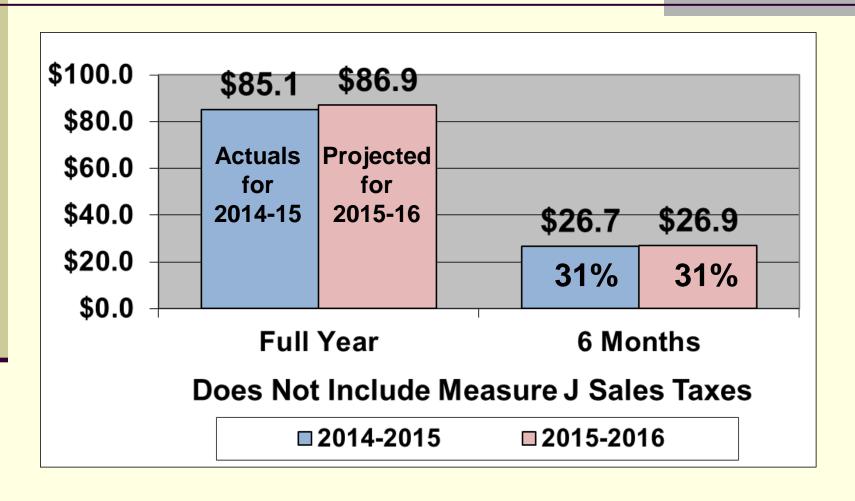
Actual Unrestricted Ending Balance, 6/30/2015

\$14,985,652

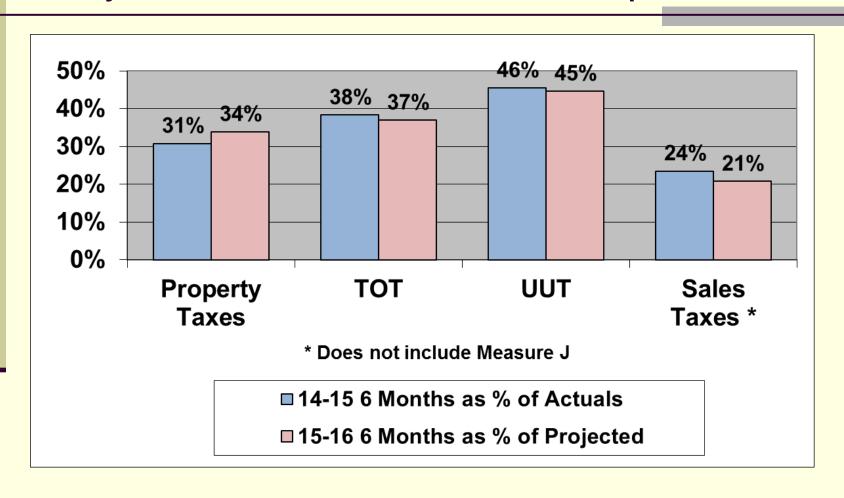
Reserve % Equivalency

18.2%

2015-16 Revenues 6-Month Comparison



Major Revenues 6-Month Comparison



Hotel and Sales Taxes Growth History

	<u>TOT</u> 2008-2009 vs.	<u>Sales Tax</u> 2007-2008 vs.	<u>Measure J</u> 2012-2013 vs.
	<u>2014-2015</u>	<u>2014-2015</u>	<u>2014-2015</u>
	\$12,751,478	\$9,138,355	\$11,046,045
	\$24,487,248	\$11,357,166	\$12,854,984
Palm Springs	+92.0%	+24.3%	+16.4%
Coachella Valley		+5.2%	
Riverside County		+13.6%	
Inland Empire		+12.7%	
Southern California		+9.1%	
State of California		+10.9%	

Hotel Tax (TOT) Chart

	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year
Month	2011-12	2012-13	2013-14	2014-15	2015-16
July	\$1,081,720	\$1,086,702	\$1,140,053	\$1,367,238	\$1,512,002
August	886,420	1,002,994	1,107,575	1,394,495	1,419,761
September	1,048,682	1,120,556	1,131,490	1,222,473	1,321,426
October	1,392,751	1,412,648	1,488,957	1,664,808	1,738,831
November	1,380,503	1,516,168	1,700,617	2,037,777	1,922,663
December	1,219,334	1,355,982	1,462,499	1,701,740	1,607,175
6 Months	\$7,009,410	\$7,495,050	\$8,031,191	\$9,388,531	\$9,521,858
January	1,308,284	1,453,092	1,818,620	2,126,168	
February	1,865,098	1,841,747	2,227,977	2,589,923	
March	2,296,103	2,905,456	3,114,847	3,302,211	
April	2,638,497	2,698,949	3,410,057	3,490,391	
May	1,574,293	1,780,521	1,971,374	2,185,052	
June	1,169,583	1,209,911	1,303,870	1,404,972	
Annual	\$17,861,268	\$19,384,726	\$21,877,936	\$24,487,248	

Sales Taxes

(in millions)

14-15 4Q's 15-16 2nd Q Comparisons: Palm Springs **↑ +6.3%** ↓ (1.9%) **Coachella Valley** +4.7% +0.9% **Riverside County** +5.9% +2.6% **Inland Empire** +6.5% +5.6% **Southern California** +4.0% +3.4% State of California +4.3% +3.1% \$15.0 \$10.0 \$12.2 \$11.4 \$10.9 \$11.0 \$5.0 \$0.0 12-13 Act 13-14 Act 14-15 Act 15-16 Proj

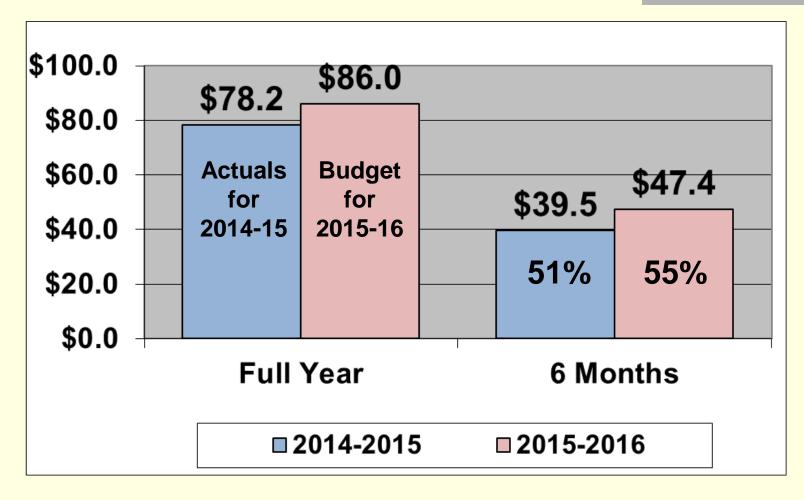
City of Palm Springs 2015-2016 2nd Quarter 2/17/2016

Measure J Sales Tax

2014-2015 <u>Actuals</u>	2015-2016 <u>Budget</u>
\$13,410,662	\$1,388,834
\$12,926,395	\$12,800,000
3,189,883	3,200,000
158,051	425,000
21,600,289	9,277,036
0	1,027,225
0	259,573
\$1,388,834	\$0
	Actuals \$13,410,662 \$12,926,395 3,189,883 158,051 21,600,289 0

Total Measure J Sales Taxes since 4/1/2012 = \$43,121,309

2015-16 Expenses 6-Month Comparison



2/17/2016 City of Palm Springs 2015-2016 2nd Quarter

2015-2016 Revenues & Expenses 6-Month & Full-Year Comparisons

<u>Revenues</u>	Total <u>Revenues</u>	Property <u>Taxes</u>	<u>TOT</u>	<u>uut</u>	Sales <u>Taxes</u>
14-15 6 Months		\$6,540,228	\$9,388,531	\$3,364,414	\$2,670,043
15-16 6 Months	\$26,946,282	\$6,831,518	\$9,521,859	\$3,305,479	\$2,528,487
14-15 Actuals	\$85,109,076	\$21,226,501	\$24,487,248	\$7,389,193	\$11,357,166
15-16 Projected	\$86,006,250	\$20,146,456	\$25,750,000	\$7,400,000	\$12,172,889

Does not include Measure J Sales Tax

Expenses	Full Year	<u>6 Months</u>
2014-2015	\$78,207,382	\$39,514,171
2015-2016	\$86,006,250	\$47,420,712