



City Council Staff Report

DATE: March 16, 2016 CONSENT AGENDA
SUBJECT: PURCHASE OF TEN NEW RUGGEDIZED LAPTOP COMPUTERS AND ASSOCIATED HARDWARE FROM DELL, INC.
FROM: David H. Ready, City Manager
BY: Police Department

SUMMARY

The Police Department currently has 63 Dell ruggedized laptop computers, 58 of which were purchased between 2010 and 2011. This is a request to purchase 10 new laptops now, to replace the oldest equipment. Additional laptops will be requested in the upcoming budget process.

RECOMMENDATION:

1. Approve the purchase of 10 new 14" Ruggedized Laptop Computers, Dell Mobile Docking Stations and Multimode Combo Antennas along with associated hardware from Dell Inc., utilizing the national cooperative NASPO ValuePoint agreement No. WN03AGW, in the amount of \$52,841.09.
2. Authorize the City Manager to execute all necessary documents.

STAFF ANALYSIS:

The Police Department ruggedized laptop computers are indispensable as aides to Officers who respond to calls for service. They are used for report writing, car-to-car communications, communications with emergency Dispatch, and vehicle GPS locator. Currently the Department's laptops are over five years old, lack current technology, and are out of manufacturer's warranty.

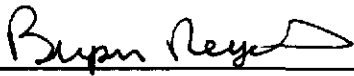
Due to the age of the Police Department computers and advancements in technology, Dell no longer makes the current model or offers replacement parts. The ten (10) new computers will replace the older computers.

Pursuant to the provisions of Procurement Ordinance 7.09.010, the City Council may authorize the acquisition of equipment through a joint powers or other cooperative purchasing program. The City participates in the National Association of State Procurement Officials (NASPO) ValuePoint program, which allows the City to achieve

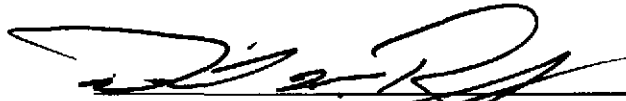
lower pricing often afforded only to larger agencies, via a competitive process that would likely be less than what we could obtain independently. Dell offers the needed computers and associated hardware through the NASPO ValuePoint contract. In addition, the City is currently standardized on Dell computer equipment, and purchases directly from the manufacturer to ensure any quality, warranty, or customer services issues are handled promptly.

FISCAL IMPACT:

Sufficient funds are available in the current fiscal year Continuing Appropriations to be transferred to Police Computer Hardware Account No. 001-3010-50035.



Bryan Reyes
Police Chief



David H. Ready, Esq., Ph.D.
City Manager

Attachments:
Dell Quotation



QUOTATION

Quote #: 725126462
Customer #: 5039689
Contract #: WN03AGW
Customer Agreement #: 7-15-70-34-003
Quote Date: 02/25/2016
Customer Name: CITY OF PALM SPRINGS

Date: 2/25/2016

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or desire certain changes please contact your sales professional as soon as possible.

SALES REP:	NICHOLAS LAUCK	PHONE:	1800 - 8793355
Email Address:	Nicholas_Lauck@Dell.com	Phone Ext:	5139099

GROUP 1	QUANTITY	DESCRIPTION	GROUP TOTAL
		Description	Quantity
	10	Latitude 7404 XFR CTO (210-ACPK)	10
	10	8GB (2x4GB) 1600MHz DDR3L Memory (370-AAQJ)	10
	10	Sealed Internal RGB Backlit US/International Keyboard (580-ABYR)	10
	10	Intel Integrated HD Graphics 4400 (i3 and i5 processors) / 5000 (i7 processors) (490-BBTS)	10
	10	Intel Wireless 7260 Driver (338-BEKR)	10
	10	256GB Mobility Solid State Drive (400-ADGJ)	10
	10	Win 10 Pro 64 English, French, Spanish (619-AHKN)	10
	10	US Order (332-1286)	10
	10	9-cell (97Wh) Lithium Ion battery (451-BBOJ)	10
	10	Gobi 4G LTE Full Mini Card (Dell Wireless DW5808 for Verizon) (556-BBFL)	10
	10	ExpressCard Reader (54 mm) (540-BBFC)	10
	10	Optical Drive Bezel (325-BBHJ)	10
	10	Tray load DVD Drive (Reads and Writes to DVD/CD) (429-AAJV)	10
	10	Intel Dual Band Wireless-AC 7260 802.11 ac/a/b/g/n 2x2 + Bluetooth 4.0 LE Half Mini Card (555-BBRS)	10
	10	US Power Cord (450-AAEJ)	10
	10	Windows 10 OS Professional Recovery 64bit - DVD (620-AAYW)	10
	10	No Dell Backup and Recovery software (637-AAAM)	10
	10	BTO Standard Shipment (S) (800-BBGT)	10
	10	Kace K1000 Express (525-0057)	10
	10	Safety/Environment and Regulatory Guide (English/French/Dutch) (340-AGIK)	10
	10	Software for Integrated Camera (319-BBBH)	10
	10	ProSupport Plus: Next Business Day Onsite, 2 Year Extended (804-0512)	10
	10	ProSupport Plus: Next Business Day Onsite, 3 Years (804-0513)	10
	10	Dell Limited Hardware Warranty Extended Year(s) (975-3461)	10
	10	Dell Limited Hardware Warranty Initial Year (997-6988)	10
	10	ProSupport Plus: Accidental Damage Service, 5 Years (997-7015)	10
	10	ProSupport Plus: Keep Your Hard Drive, 5 Years (997-7016)	10

ProSupport Plus: 7x24 Technical Support, 5 Years (997-7038)	10
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115 (997-8367)	10
Declined Remote Consulting Service (973-2426)	10
Intel vPro Technology Advanced Management Features (631-AAHF)	10
Fingerprint Reader Palmrest (346-BBJD)	10
Setup and Features Information Tech Sheet, Rugged Extrem 14 (English) (340-AIRH)	10
No Option Included (340-ACQQ)	10
Energy Star 6.0 (387-BBFK)	10
Intel Core i5-4310U (Dual Core, 2.0GHz, 3M cache, 15W) (338-BGPE)	10
Dedicated SiRFstarV GPS (658-BCDL)	10
No DDPE Encryption Software (954-3465)	10
Heatsink for Integrated Graphics (412-AADG)	10
Shipping Material for Latitude 14 Rugged Extreme (7404) (328-BBKO)	10
Direct Ship (340-AAFC)	10
Shoulder Strap, Rugged Extreme 12/14 (340-AJHK)	10
No FGA (817-BBBB)	10
No DDP ESS Software (634-BENZ)	10
Cyberlink Media Suite Essentials for Windows without Media (658-BBTV)	10
Regulatory Label, Rugged Extreme 14 (389-BENH)	10
Intel Rapid Start Technology (551-BBCJ)	10
No Option Included (340-ACQQ)	10
Intel Core i5 Processor Vpro Label (338-BCZI)	10
14.0" HD (1366x768) Outdoor-Readable Resistive Touchscreen, Webcam with Privacy Shutter and Mic (391-BBNX)	10
No Software (630-AARX)	10
Dell Power Manager (340-ADFZ)	10
Kickstart Product Registration (340-AJFC)	10
Dell Data Protection Security Tools Digital Delivery/NB (422-0007)	10
SupportAssist (525-BBCL)	10
Dell(TM) Digital Delivery Cirrus Client (640-BBLW)	10
System Driver, Dell Rugged Extreme 14 (640-BBNF)	10
Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps), OptiPlex (658-BBMR)	10
Waves Maxx Audio Royalty (658-BBNF)	10
OS Recovery (658-BCUV)	10
AntiVirus : No Antivirus Software (650-AACW)	10
65W AC Adapter, 3-pin (492-BBEM)	10
State Environmental Fee for display less than 15 inches (600-0276)	10

Product Subtotal:	\$41,289.70
Tax:	\$2,846.36

Shipping & Handling:	\$0.00
State Environmental Fee:	\$30.00
Shipping Method:	OTHER

(* Amount denoted in \$)

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Dell may make changes to this proposal including changes or updates to the products and services described, including pricing, without notice or obligation.

Terms of Sale

This quote is valid for 30 days unless otherwise stated. Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request:

If this purchase is for your internal use only: Dell's Commercial Terms of Sale (www.dell.com/CTS), which incorporate Dell's U.S. Return Policy (www.dell.com/returnpolicy) and Warranty (www.dell.com/warrantyterms).

If this purchase is intended for resale: Dell's Reseller Terms of Sale (www.dell.com/resellerterms).

If this purchase includes services: in addition to the foregoing applicable terms, Dell's Service Terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Additional Terms for Public Customers

If you are a department, agency, division, or office of any district, state, county or municipal government within the United States ("Public Customer"), the following terms ("Public Customer Terms") apply in addition to the foregoing terms: A. If any portion of the foregoing terms and conditions (or any terms referenced therein) is prohibited by law, such portion shall not apply to you. Notwithstanding anything to the contrary, the End User License Agreements shall take precedence in all conflicts relevant to your use of any software. B. By placing your order, you confirm that (1) you are a contracting officer or other authorized representative of Public Customer with authority to bind the Public Customer to these terms and conditions, and (2) you have read and agree to be bound by these terms and conditions.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Sales tax on products shipped is based on your "Ship To" address, and for software downloads is based on your "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: Dell Marketing L.P. Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

All information supplied to CITY OF PALM SPRINGS for the purpose of this proposal is to be considered confidential information belonging to Dell.

About Dell

Dell Inc. listens to customers and delivers innovative technology and services they trust and value.



QUOTATION

Quote #: 725126517
 Customer #: 5039689
 Contract #: WN03AGW
 Customer Agreement #: 7-15-70-34-003
 Quote Date: 02/25/2016
 Customer Name: CITY OF PALM SPRINGS

Date: 2/25/2016

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Sales Professional Information			
SALES REP:	NICHOLAS LAUCK	PHONE:	1800 - 8793355
Email Address:	Nicholas_Lauck@Dell.com	Phone Ext:	5139099

SOFTWARE & ACCESSORIES		GROUP TOTAL \$6,638.90	
Product	Quantity	Unit Price	Total
Havis DS-DELL-405-3 Basic Dock with Electronics and RF for Latitude Rugged and Rugged Extreme Notebooks (A7661839)	10	\$504.81	\$5,048.10
90 W Power Supply for Dell Docking Stations (A7044761)	10	\$128.99	\$1,289.90
HAVIS VEHICLE DOCKING STATION ADAPTER PLATE (A3985608)	10	\$30.09	\$300.90

Total Purchase Price		\$7,239.40
Product Subtotal:		\$6,638.90
Tax:		\$597.50
Shipping & Handling:		\$0.00
State Environmental Fee:		\$0.00
Shipping Method:		LTL 5 DAY OR LESS

(* Amount denoted in \$)

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QUOTATION

Quote #: 725143197
 Customer #: 5039689
 Contract #: 61140
 Customer Agreement #: #3-94-70-0012
 Quote Date: 02/26/2016
 Customer Name: CITY OF PALM SPRINGS

Date: 2/26/2016

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or desire certain changes please contact your sales professional as soon as possible.

Sales Professional Information			
SALES REP:	NICHOLAS LAUCK	PHONE:	1800 - 8793355
Email Address:	Nicholas_Lauck@Dell.com	Phone Ext:	5139099

Product Breakdown			
Product	Quantity	Unit Price	Total
4G Black. Combo Antenna for XF (A5481447)	10	\$131.99	\$1,319.90

Product Subtotal:	\$1,319.90
Tax:	\$118.79
Shipping & Handling:	\$0.00
State Environmental Fee:	\$0.00
Shipping Method:	LTL 5 DAY OR LESS

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