



City Council Staff Report

DATE: June 21, 2017

CONSENT CALENDAR

SUBJECT: APPROVAL OF AMENDMENT NO. 3 IN THE AMOUNT OF \$1,886,808.78 TO CONTRACT SERVICES AGREEMENT NO. 6860 WITH MARIPOSA LANDSCAPES, INC., FOR LANDSCAPE AND GROUNDS MAINTENANCE SERVICES

FROM: David H. Ready, City Manager

BY: Department of Maintenance & Facilities

SUMMARY

The requested action approving Amendment No. 3 to exercise the first of four one-year extensions to Contract Services Agreement No. 6860 with Mariposa Landscapes, Inc. in the amount of \$1,886,808.78, which includes a CPI of 2.27% which will allow the City to continue providing required landscape and grounds maintenance services at all City parks, facilities, landscaped medians and parkways, Assessment Districts, and at the Palm Springs International Airport.

RECOMMENDATION:

1. Approve Amendment No. 3 for a one-year extension to the Contract Services Agreement No. 6860 with Mariposa Landscapes, Inc. in the amount of \$1,886,808.78 for the 2017/2018 fiscal year to incorporate additional needed services, reduce services no longer required and allow for the contractually obligated CPI to be added for amended Bid Schedules A through G for a total contract amount of \$3,721,659.54 for Landscape and Grounds Maintenance Services including issuance of the corresponding Purchase Orders; and
2. Authorize the City Manager to approve and execute Contract Change Orders up to an additional cumulative amount of \$100,000 for additional or emergency landscape, grounds maintenance or tree trimming services via the issuance of a Blanket Purchase Order; and
3. Authorize the City Manager to execute all necessary documents.

ITEM NO. 1. K.

STAFF ANALYSIS:

On June 1, 2016, the City Council approved a contract services agreement with Mariposa Landscapes, Inc., in the amount of \$1,494,970.76 for landscape and grounds maintenance services. Additionally, on June 1, 2016 City Council also authorized a Contract Change Order and issuance of an additional Purchase Order in the amount of \$339,880 with amended unit prices identified in Schedule G for annual tree trimming and tree removals and was approved by the City Manager as Amendment No. 1 on December 13, 2016. In addition, City Council authorized the City Manager to approve and execute Contract Change Orders up to an additional cumulative amount of \$100,000 for additional emergency landscape, grounds maintenance or tree trimming and removal services. Amendment No. 2 was created as a part of the City Council's authorization for additional change orders that consisted of several one-time increases. In addition four additional one-time increases were authorized via issuance of Purchase Orders, totaling \$25,658.41.

Article 2 of the approved agreement allows, at the City's sole discretion, to exercise extensions to renew the contract for four additional one-year terms. This Amendment No. 3 will be exercising the first of four one-year extensions and shall be effective July 1, 2017 through June 30, 2018.

The awarded contract identifies separate Bid Schedules for the various types of landscape and grounds maintenance services. The amended schedules for the 2017/2018 fiscal year for Mariposa Landscapes, Inc., identifies costs for these services as follows:

| | |
|---|--------------|
| Bid Schedule A (10 City Parks & 5 Trail Heads): | \$688,113.59 |
| Bid Schedule B (16 City Facilities): | \$147,940.10 |
| Bid Schedule C (27 Landscape Parkways & Medians): | \$123,259.57 |
| Bid Schedule D (8 Landscape Maintenance Districts): | \$ 71,213.91 |
| Bid Schedule E (19 Landscape "Zones" around the Airport): | \$292,647.77 |
| Bid Schedule F (Annual Turf Re-Seeding): | \$142,112.76 |
| Bid Schedule G (Annual Tree Trimming & Removal Services): | \$421,521.08 |

Overall, the scope of this contract includes landscape and grounds maintenance, tree trimming, and tree removal services for a total of approximately 247.5 acres of landscaped areas, parkways, and medians, including 106 acres of turf, and 6,800 trees.

The total cost for the first one-year extension including the negotiated 2.27% CPI is \$1,886,808.78 bringing the total amended contract amount to \$3,721,659.54.

FISCAL IMPACT:

Funds to encumber for approval of Amendment No. 3 to Contract Services Agreement No. 6860 with Mariposa Landscapes, Inc. in the amount of \$1,886,808.78 is available from the following accounts:

General Fund (Fund 001) (78.1% of contract)-\$1,473,943.39

| | | |
|----------------|----|--------------|
| 001-2116-43240 | \$ | 5,000.00 |
| 001-2451-43240 | \$ | 1,314,981.48 |
| 001-2451-43065 | \$ | 137,338.38 |
| 001-2451-43500 | \$ | 2,367.22 |
| 001-2451-43520 | \$ | 4,734.45 |
| 001-3520-43060 | \$ | 1,160.76 |
| 001-4471-43200 | \$ | 8,361.10 |

Landscape Assessment Districts Fund (Fund 141) (4.3% of contract)-\$80,459.13

| | | |
|----------------|----|-----------|
| 141-4310-43530 | \$ | 2,757.24 |
| 141-4310-43550 | \$ | 5,895.21 |
| 141-4310-43560 | \$ | 2,592.22 |
| 141-4310-43570 | \$ | 5,631.97 |
| 141-4310-43580 | \$ | 5,296.93 |
| 141-4310-43590 | \$ | 36,922.33 |
| 141-4310-43595 | \$ | 20,574.11 |
| 141-4310-43597 | \$ | 789.12 |

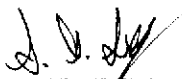
Airport Fund (Fund 415) (17.6% of contract)-\$332,406.26

| | | |
|----------------|----|------------|
| 415-6175-43065 | \$ | 6,136.20 |
| 415-6175-43200 | \$ | 326,270.06 |

SUBMITTED:

Prepared by:

Approved by:

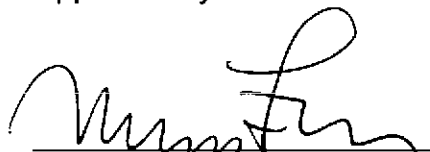


Staci A. Schafer
Director of Maintenance & Facilities



David H. Ready, Esq., Ph.D
City Manager

Approved by:



Marcus L. Fuller, MPA, P.E., P.L.S.
Assistant City Manager/City Engineer

Attachments:

1. Amendment No. 3
2. Amended Schedules A through G and Summary

ATTACHMENT 1

**AMENDMENT#3 TO CONTRACT SERVICES AGREEMENT NO. 6860 (IFB 16-02)
WITH MARIPOSA LANDSCAPES, INC FOR
LANDSCAPE AND GROUNDS MAINTENANCE SERVICES**

The following articles of Agreement No. 6860 are hereby amended as follows:

THIS THIRD AMENDMENT TO THE CONTRACT SERVICES AGREEMENT (herein "Amendment #3"), made and entered into on this _____ day of _____, 2017, by the City of Palm Springs (herein "City"), a charter city organized and existing in the County of Riverside, under the laws of the State of California, and Mariposa Landscapes, Inc. (herein "Contractor"), amends that certain Contract Services Agreement dated July 11, 2016 (herein "Agreement") by and between the same parties.

ARTICLE 2 – "COMMENCEMENT AND COMPLETION" to be amended to reflect a one-year extension of the contract, commencing on July 1, 2017 and terminating on June 30, 2018.

ARTICLE 3 – "CONTRACT PRICE" to be amended to reflect an increase in the amount of \$1,886,808.78 for a one-year extension to include the contractually obligated CPI for the 2017/2018 fiscal year for an amended Contract Total of \$3,721,659.54.

BID SCHEDULE B "CITY FACILITIES" to be amended to reflect removal of services and contract cost reduction provided for Fire Station #1 & Henry Frank Arcade Lot for a decrease in the amount of (\$7,693.44).

BID SCHEDULE C "LANDSCAPE PARKWAYS AND MEDIANS" to be amended to reflect removal of services and contract cost reduction provided for Location #11 (Belardo Road East Parkway & 4 City Parking Lots-otherwise known as Heritage Trail) for a decrease in the amount of (\$55,925.45).

BID SCHEDULE G "ANNUAL TREE TRIMMING AND REMOVAL SERVICES" to be amended to increase Item 1 – Tree Trimming (Aesthetic / Full Trim) from 500 to 800 trees for an increase of \$57,268.80 which includes the applicable CPI; and adding Item No. 7 for Olive Tree Spraying with fruit-fixing agent at appropriate time in the Spring for 340 trees at the cost of \$55 per tree for an increase in the amount of \$18,700.

The purpose of this amendment is to prepare and execute Amendment #3 to exercise the first of four one-year extension options to commence July 1, 2017 and terminating June 30, 2018, to include a negotiated CPI of 2.27% for a total increase to the contract of \$1,886,808.78 for the 2017/2018 fiscal year, which is a \$51,958.02 increase to the prior 2016/2017 fiscal year.

| | |
|---------------------------------|----------------|
| Agreement Number: | 6860 |
| Original City Council Approval: | June 1, 2016 |
| Original Contract Amount: | \$1,494,970.76 |

| | |
|--|---------------|
| <u>Amendment#1 Annual Cost:</u> | |
| City Council Approval: | June 1, 2016 |
| Schedule G Awarded at Reduced Quantities | \$ 339,880.00 |

| | |
|---|----------------|
| <u>Amendment#2 (One-Time Costs):</u> | |
| City Council Approval of \$100,000 in change orders | June 1, 2016 |
| Bid Schedule B - decrease: | |
| Henry Frank Arcade Lot / Fire Station#1 | (\$ 1,880.67) |
| Bid Schedule C - decrease: | |
| Location #11 (Belardo Rd E Pkwy&4 lots) | (\$ 13,671.03) |
| Bid Schedule D - increases: | |
| Assessment District #10-1 (Mtn Gate 1) | \$ 2,310.00 |
| Assessment District #10-2 (Mtn Gate 2)-along slope | \$ 2,979.00 |
| Assessment District #10-2 (Mtn Gate 2)-south sidewalk | \$ 6,272.00 |

Amendment#2 (One-Time Costs)-cont.

Total One-Time Decrease (\$ 15,551.70)
Total One-Time Increase \$ 11,561.00

Total Unchanged 2016/2017 Fiscal Year Contract Total \$1,834,850.76

Account Numbers for Amendment #2:

001-2451-43240 (Other Contract Services) (\$ 15,551.70)
141-4310-43590 (PMD #10 – Zone 1) \$ 2,310.00
141-4310-43595 (PMD #10 – Zone 2) \$ 9,251.00

THIS Amendment #3 – 1st of 4 One-Year Extension Options (17/18FY)

Bid Schedule B - decrease:

Henry Frank Arcade Lot / Fire Station#1 (\$ 7,693.44)

Bid Schedule C - decrease:

Location #11 (Belardo Rd E Pkwy&4 lots) (\$ 55,925.45)

Bid Schedule G - increases:

Line Item 1 – increase number of trees from 500 to 800 \$ 57,268.80

Add Line Item 7 – Olive Tree Spraying \$ 18,700.00

Total Service Decrease (\$ 63,618.89)

Total Service Increase \$ 75,968.80

Blended 2.27% CPI Increase \$ 39,608.09

Total One-Year Extension for 2017/2018FY \$1,886,808.78

Amended Total Contract Amount \$3,721,659.54

Account Numbers for Amendment #3:

| | | |
|----------------|------------------------------|------------------------|
| 001-2451-43240 | Parks Other Contractual | \$ 1,314,981.48 |
| 415-6175-43200 | Airport Contractual | \$ 326,270.06 |
| 141-4310-43530 | Chia Road - AD#6A | \$ 2,757.24 |
| 141-4310-43550 | Park Sonora/El Cielo - AD#6C | \$ 5,895.21 |
| 141-4310-43560 | Sunrise Norte - AD#7 | \$ 2,592.22 |
| 141-4310-43570 | Vintage Palms - AD#8 | \$ 5,631.97 |
| 141-4310-43580 | Flora Vista AD#9 | \$ 5,296.93 |
| 141-4310-43590 | Mountain Gate I - AD#10-1 | \$ 36,922.33 |
| 141-4310-43595 | Mountain Gate II - AD #10-2 | \$ 20,574.11 |
| 141-4310-43597 | Smoke Tree Commons-AD#12 | \$ 789.12 |
| 001-2451-43500 | Desert Dorado | \$ 2,367.22 |
| 001-2451-43520 | Rancho Park | \$ 4,734.45 |
| 001-3520-43060 | Fire Department | \$ 1,160.76 |
| 001-4471-43200 | Train Station | \$ 8,361.10 |
| 001-2116-43240 | Visitors Center | \$ 5,000.00 |
| 415-6175-43065 | Airport Palm Tree Trimming | \$ 6,136.20 |
| 001-2451-43065 | Parks Palm Tree Trimming | \$ 137,338.38 |
| | TOTAL 17/18 FY AMOUNT | \$ 1,886,808.78 |

Except as specifically amended by this Amendment #3, all terms and provisions of Agreement No. 6860 remain in full force and effect.

CITY SIGNATURES ON NEXT PAGE

IN WITNESS WHEREOF, the parties have executed this Amendment as of the dates stated below.

"City"
CITY OF PALM SPRINGS

Date: _____ By: _____
Staci A. Schafer
Director of Maintenance & Facilities

Date: _____ By: _____
David H. Ready
City Manager

APPROVED AS TO FORM:

ATTEST:

By: _____ By: _____
Edward Z. Kotkin
City Attorney
Kathleen D. Hart, MMC
Interim City Clerk

CONTRACTOR NOTARIZED SIGNATURES ON NEXT PAGE

By: Mariposa Landscapes, Inc., a California corporation
Firm/Company Name

By: _____
Signature (notarized)

By: _____
Signature (notarized)

Name: _____

Name: _____

Title: _____

Title: _____

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy or validity of that document.

(This Agreement must be signed in the above space by one having authority to bind the Contractor to the terms of the Agreement.)

(This Agreement must be signed in the above space by one having authority to bind the Contractor to the terms of the Agreement.)

State of _____)
County of _____)ss

State of _____)
County of _____)ss

On _____
before me, _____
personally appeared _____
who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signatures(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

On _____
before me, _____
personally appeared _____
who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signatures(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

WITNESS my hand and official seal.

Notary Signature: _____

Notary Signature: _____

Notary Seal:

Notary Seal:

ATTACHMENT 2

BID SCHEDULE A
CITY PARKS
LANDSCAPE AND GROUNDS MAINTENANCE SERVICES
1st of 4 one-year extension options
(Amendment #3 for 2017/2018 FY with 2.27% CPI)

| PARK | LUMP SUM BID (PER MONTH) | ANNUAL COST |
|-------------------------------|-----------------------------|---------------|
| Baristo Park | \$ 1,490.31 | \$ 17,883.71 |
| Demuth Park | \$ 15,743.15 | \$ 188,917.77 |
| Desert Highland Park | \$ 4,689.57 | \$ 56,274.84 |
| Dog Park | \$ 2,992.11 | \$ 35,905.36 |
| Frances Stevens Park | \$ 2,842.51 | \$ 34,110.15 |
| Gene Autry Trail Gateway Park | \$ 621.44 | \$ 7,457.32 |
| Ruth Hardy Park | \$ 8,395.19 | \$ 100,742.29 |
| Sunrise Park | \$ 12,060.54 | \$ 144,726.45 |
| Victoria Park | \$ 5,161.40 | \$ 61,936.84 |
| Wellness Park | \$ 1,907.48 | \$ 22,889.74 |
| Trail Heads (5) | \$ 1,439.09 | \$ 17,269.11 |

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| <p>CITY PARKS ANNUAL COST</p> <p><u>\$ 688,113.59</u> (PPrice in figures)</p> <p><u>Six Hundred Eighty Eight thousand One hundred Thirteen Dollars and 59/100 cents</u> (PPrice in words)</p> |
|--|

Note: These prices shall exclude annual turf (winter rye grass) re-seeding and tree trimming/removal services.

Mariposa Landscapes, Inc.
Name of Bidder

BID SCHEDULE B
CITY FACILITIES
LANDSCAPE AND GROUNDS MAINTENANCE SERVICES
1st of 4 one-year extension options
(Amendment #3 for 2017/2018 FY with 2.27% CPI)

| FACILITY | LUMP SUM BID (PER MONTH) | ANNUAL COST |
|---|-----------------------------|------------------------|
| Animal Shelter | \$ 1,638.42 | \$ 19,661.00 |
| City Corporate Yard | \$ 854.82 | \$ 10,257.89 |
| City Hall | \$ 2,476.81 | \$ 29,721.67 |
| Demuth Community Center | \$ 1,211.01 | \$ 14,532.12 |
| CVEP Building | \$ 1,282.24 | \$ 15,386.89 |
| Fire Station #1 & Henry Frank Arcade Lot (Deleted) | \$ 0.00 \$ 641.12 | \$ 0.00 \$ 7,693.44 |
| Fire Station #2 | \$ 427.42 | \$ 5,129.00 |
| Fire Station #3 | \$ 35.62 | \$ 427.45 |
| Fire Station #4 | \$ 142.47 | \$ 1,709.67 |
| Fire Station #5 | \$ 427.42 | \$ 5,129.00 |
| Fire Training Facility | \$ 98.63 | \$ 1,183.55 |
| Household Hazardous Waste Disposal Facility | \$ 569.89 | \$ 6,838.67 |
| Palm Springs Train Station | \$ 631.99 | \$ 7,583.85 |
| Palm Springs Visitor's Center | \$ 427.42 | \$ 5,129.00 |
| Police Department | \$ 1,906.93 | \$ 22,883.12 |
| Police Department Equestrian Center | \$ 197.27 | \$ 2,367.22 |

| |
|---|
| <p>CITY FACILITIES ANNUAL COST</p> <p><u>\$147,940.10</u> (Price in figures)</p> <p><u>One Hundred Forty Seven Thousand Nine Hundred Forty Dollars and 10/100 Cents</u> (Price in words)</p> |
|---|

Note: These prices shall exclude annual turf (winter rye grass) re-seeding and tree trimming/removal services.

Mariposa Landscapes, Inc.
Name of Bidder

BID SCHEDULE C
LANDSCAPE PARKWAYS AND MEDIANS
LANDSCAPE AND GROUNDS MAINTENANCE SERVICES
1st of 4 one-year extension options
(Amendment #3 for 2017/2018 FY with 2.27% CPI)

| PARKWAY/MEDIAN LOCATION | LUMP SUM BID (PER MONTH) | ANNUAL COST |
|-------------------------|-----------------------------|-------------------------|
| Location #1 | \$ 197.27 | \$ 2,367.22 |
| Location #2 | \$ 98.63 | \$ 1,183.55 |
| Location #3 | \$ 1,578.15 | \$ 18,937.79 |
| Location #4 | \$ 197.27 | \$ 2,367.22 |
| Location #5 | \$ 32.88 | \$ 394.56 |
| Location #6 | \$ 394.54 | \$ 4,734.45 |
| Location #7 | \$ 131.51 | \$ 1,578.11 |
| Location #8 | \$ 1,841.17 | \$ 22,094.00 |
| Location #9 | \$ 197.27 | \$ 2,367.22 |
| Location #10 | \$ 197.27 | \$ 2,367.22 |
| Location #11 (Deleted) | \$ 0.00 | \$ 0.00 |
| | \$ 4,660.01 | \$ 55,925.12 |
| Location #12 | \$ 526.05 | \$ 6,312.55 |
| Location #13 | \$ 295.90 | \$ 3,550.77 |
| Location #14 | \$ 175.35 | \$ 2,104.23 |
| Location #15 | \$ 123.30 | \$ 1,479.56 |
| Location #16 | \$ 1,578.15 | \$ 18,937.79 |
| Location #17 | \$ 32.88 | \$ 394.56 |
| Location #18 | \$ 427.42 | \$ 5,129.00 |
| Location #19 | \$ 142.47 | \$ 1,709.67 |
| Location #20 | \$ 197.27 | \$ 2,367.22 |
| Location #21 | \$ 295.90 | \$ 3,550.77 |
| Location #22 | \$ 98.63 | \$ 1,183.55 |
| Location #23 | \$ 98.63 | \$ 1,183.55 |

Mariposa Landscapes, Inc.
Name of Bidder

**BID SCHEDULE C
(Continued)**

**LANDSCAPE PARKWAYS AND MEDIANS
LANDSCAPE AND GROUNDS MAINTENANCE SERVICES
1st of 4 one-year extension options
(Amendment #3 with 2017/2018 FY 2.27% CPI)**

| PARKWAY/MEDIAN LOCATION | LUMP SUM BID (PER MONTH) | ANNUAL COST |
|--------------------------------|-------------------------------------|--------------------|
| Location #24 | \$ 394.54 | \$ 4,734.45 |
| Location #25 | \$ 98.63 | \$ 1,183.55 |
| Location #26 | \$ 789.07 | \$ 9,468.89 |
| Location #27 | \$ 131.51 | \$ 1,578.11 |

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| <p>LANDSCAPE PARKWAYS AND MEDIANS ANNUAL COST</p> <p><u>\$ 123,259.57</u> (Price in figures)</p> <p><u>One Hundred Twenty Three Thousand Two Hundred Fifty Nine Dollars and 57/100 Cents.</u> (Price in words)</p> |
|--|

Note: These prices shall exclude annual turf (winter rye grass) re-seeding and tree trimming/removal services.

Mariposa Landscapes, Inc.
Name of Bidder

BID SCHEDULE D
LANDSCAPE MAINTENANCE DISTRICTS
LANDSCAPE AND GROUNDS MAINTENANCE SERVICES
1st of 4 one-year extension options
(Amendment #3 for 2017/2018 FY with 2.27% CPI)

| ASSESSMENT DISTRICT | LUMP SUM BID (PER MONTH) | ANNUAL COST |
|--|-----------------------------|-------------|
| Assessment District No. 6A Fairport Development | \$147.95 | \$1,775.45 |
| Assessment District No. 6C Park Sonora Tract | \$394.54 | \$4,734.45 |
| Assessment District No. 7 Sunrise Norte | \$197.27 | \$2,367.22 |
| Assessment District No. 8 Vintage Palms | \$295.90 | \$3,550.77 |
| Assessment District No. 9 Flora Vista | \$394.54 | \$4,734.45 |
| Assessment District No. 10 – Zone 1 Mountain Gate 1 | \$2,860.39 | \$34,324.68 |
| Assessment District No. 10 – Zone 2 Mountain Gate 2 | \$1,578.15 | \$18,937.79 |
| Assessment District No. 12 Smoke Tree Commons | \$65.76 | \$789.12 |

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| <p>LANDSCAPE MAINTENANCE DISTRICTS ANNUAL COST</p> <p><u>\$ 71,213.91</u> (Price in figures)</p> <p><u>Seventy One Thousand Two Hundred Thirteen Dollars and 91/100 Cents</u> (Price in words)</p> |
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Note: These prices shall exclude annual turf (winter rye grass) re-seeding and tree trimming/removal services.

Mariposa Landscapes, Inc.
Name of Bidder

BID SCHEDULE E
PALM SPRINGS INTERNATIONAL AIRPORT
LANDSCAPE AND GROUNDS MAINTENANCE SERVICES
1st of 4 one-year extension options
(Amendment #3 for 2017/2018 FY with 2.27% CPI)

| AIRPORT ZONE | LUMP SUM BID (PER MONTH) | ANNUAL COST |
|-------------------|-----------------------------|--------------|
| ZONE 1A | \$ 2,506.05 | \$ 30,072.66 |
| ZONE 1B | \$ 7,224.15 | \$ 86,689.78 |
| ZONE 2 | \$ 1,252.55 | \$ 15,030.62 |
| ZONE 3 | \$ 6,101.46 | \$ 73,217.51 |
| ZONE 4 | \$ 1,795.12 | \$ 21,541.50 |
| ZONE 5 | \$ 186.36 | \$ 2,236.28 |
| ZONE 6 | \$ 260.73 | \$ 3,128.73 |
| ZONE 7 | \$ 1,713.30 | \$ 20,559.58 |
| ZONE 8 | \$ 1,685.25 | \$ 20,222.95 |
| ZONE 9 | \$ 177.64 | \$ 2,131.72 |
| ZONE 10 (DELETED) | \$ 0.00 | \$ 0.00 |
| ZONE 11 | \$ 128.46 | \$ 1,541.54 |
| ZONE 12 | \$ 111.22 | \$ 1,334.62 |
| ZONE 13 | \$ 229.39 | \$ 2,752.70 |
| ZONE 14 | \$ 332.11 | \$ 3,985.34 |
| ZONE 15 | \$ 190.00 | \$ 2,279.97 |
| ZONE 16 | \$ 154.47 | \$ 1,853.62 |
| ZONE 17 | \$ 77.23 | \$ 926.81 |
| ZONE 18 | \$ 107.35 | \$ 1,288.23 |
| ZONE 19 | \$ 154.47 | \$ 1,853.62 |

PALM SPRINGS INTERNATIONAL AIRPORT
ANNUAL COST

\$292,647.77
(PPrice in figures)

Two Hundred Ninety Two Thousand Six Hundred Forty Seven Dollars and 77/100 Cents
(PPrice in words)

Note: These prices shall exclude annual turf (winter rye grass) re-seeding and tree trimming/removal services.

Mariposa Landscape, Inc.
Name of Bidder

BID SCHEDULE F
ANNUAL TURF (WINTER RYE GRASS) RE-SEEDING
LANDSCAPE AND GROUNDS MAINTENANCE SERVICES
 1st of 4 one-year extension options
 (Amendment #3 for 2017/2018 FY with 2.27% CPI)

| Item No. | Description | Estimated Quantity | Unit | Unit Price | Amount |
|----------|--|--------------------|-------|-------------|---------------|
| 1. | Annual Turf (Winter Rye Grass) Re-Seeding (City Parks) | 89.8 | Acres | \$ 1,335.65 | \$ 119,941.03 |
| 2. | Annual Turf (Winter Rye Grass) Re-Seeding (City Facilities) | 3.4 | Acres | \$ 1,335.65 | \$ 4,541.20 |
| 3. | Annual Turf (Winter Rye Grass) Re-Seeding (Parkways & Medians) Deleted | 2.6 | Acres | \$ 1,335.65 | \$ 3,472.68 |
| 4. | Annual Turf (Winter Rye Grass) Re-Seeding (Assessment Districts) | 2.1 | Acres | \$ 1,335.65 | \$ 2,804.86 |
| 5. | Annual Turf (Winter Rye Grass) Re-Seeding (Airport Zones) | 8.5 | Acres | \$ 1,335.65 | \$ 11,352.99 |

**ANNUAL WINTER RYE-GRASS RE-SEEDING
 TOTAL COST**

\$142,112.76
 (Price in figures)

One Hundred Forty Two Thousand One Hundred Twelve Dollars and 76/100 Cents
 (Price in words)

Mariposa Landscapes, Inc.
 Name of Bidder

BID SCHEDULE G
ANNUAL TREE TRIMMING AND REMOVAL SERVICES
 1st of 4 one-year extension options
 (Amendment #3 for 2017/2018 FY with 2.27% CPI)

| Item No. | Description | Estimated Quantity | Unit | Unit Price | Amount |
|----------|---|--------------------|-----------------------|------------|---------------|
| 1. | Tree Trimming (Aesthetic / Full Trim) | 800 500 | EA | \$ 184.09 | \$ 147,268.80 |
| 2. | Palm Tree Trimming (Filifera) (Pod Removal and Frond "Trim") | 1,300 | EA | \$ 40.91 | \$ 53,180.00 |
| 3. | Palm Tree Trimming (Robusta) (Pod and Frond Removal) | 2,200 | EA | \$ 56.25 | \$ 123,746.70 |
| 4. | Complete Tree Removal (Including Stump) | 1,000 | Dia- meter Inch | \$ 32.73 | \$ 32,726.40 |
| 5. | Fully Equipped 3 person crew with aerial unit, dump truck and chipper (M-F, Normal Business Hours) | 120 | Hours | \$ 223.97 | \$ 26,876.56 |
| 6. | Fully Equipped 3 person crew with aerial unit, dump truck and chipper (Emergency Call Out, Weekends, Holidays, Night Work) | 60 | Hours | \$ 317.04 | \$ 19,022.22 |
| 7. | Olive Tree Spraying with fruit-fixing agent at appropriate time in Spring (ADDED w/A#3) | 340 | EA | \$ 55.00 | \$ 18,700.00 |

**ANNUAL TREE TRIMMING AND REMOVAL SERVICES
 TOTAL COST**

\$ 421,521.08
 (Price in figures)

Four Hundred Twenty One Thousand Five Hundred Twenty One Dollars and 08/100 Cents
 (Price in words)

Mariposa Landscapes, Inc.
 Name of Bidder

BID SCHEDULE SUMMARY

LANDSCAPE AND GROUNDS MAINTENANCE SERVICES

1st of 4 one-year extension options

(Amendment #3 for 2017/2018 FY with 2.27% CPI)

| | |
|---|----------------------|
| BID SCHEDULE A "CITY PARKS" | \$ 688,113.59 |
| BID SCHEDULE B "CITY FACILITIES" | \$ 147,940.10 |
| BID SCHEDULE C "LANDSCAPE PARKWAYS & MEDIANS" | \$ 123,259.57 |
| BID SCHEDULE D "LANDSCAPE MAINTENANCE DISTRICTS" | \$ 71,213.91 |
| BID SCHEDULE E "PALM SPRINGS INTERNATIONAL AIRPORT" | \$ 292,647.77 |
| BID SCHEDULE F "ANNUAL TURF (WINTER RYE GRASS) RE-SEEDING" | \$ 142,112.76 |
| BID SCHEDULE G "ANNUAL TREE TRIMMING & REMOVAL SERVICES" | \$ 421,521.08 |

GRAND TOTAL FOR LANDSCAPE AND GROUNDS MAINTENANCE SERVICES

ANNUAL COST

\$ 1,886,808.78

(Price in figures)

One Million Eight Hundred Eighty Six Thousand Eight Hundred Eight Dollars and 78/100 Cents

(Price in words)

Mariposa Landscapes, Inc.

Name of Bidder