# Palm Springs Bureau of Tourism ///

**Palm Springs Convention Center** 

Monthly Report

June 2024





### Palm Springs Bureau of Tourism

#### **Advertising Overview**

#### **Digital Ads**

We serve a variety of digital content ads to potential visitors monthly. Digital Ad types include contextual, retargeting, private market place, native ads, mobile ads, and video ads.

Results include ads purchased through the advertising platforms of Google, Bing, Basis, and Nativo, Travel Spike, Sojern, and AdTheorent.

Banner ads also include specific creative for fly markets including Austin, Chicago, Sacramento, Denver, Dallas, San Francisco, Boise, Seattle, New York, Portland and Minneapolis. International includes Canada. LGBTQ+ advertising includes native ads placed through the Nativo platform, search as well as Pink Media.

#### **Total Digital Ads**

	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023
Total Impressions	5,112,731	5,520,634	55,212,014	43,399,101
Clicks to	33,607	20,832	272,067	184,648
VisitPalmSprings.com				
Video Views & Audio	606,913	854,999	5,517,217	4,204,107
Ads				

#### TV

We place TV ads on Spectrum Cable. The year-to-date figures include running a co-op TV campaign with Visit Greater Palm Springs.

#### **Total TV Spots**

	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023
Spots	8,305,580	8,314,50	34,923,615	33,151,848

#### **Print**

We participate in the Visit Greater Palm Springs annual guide published through Palm Springs Life Magazine. This comprehensive visitor guide features all nine cities reaching over 13 million readers annually across print, digital, and social media platforms.

#### Social

Visit Palm Springs reaches visitors through Facebook, Instagram, Pinterest, TikTok, and Twitter (X) through organic and paid strategies.

#### **Total Social Media Metrics**

	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023	
Impressions	1,688,660	3,440,705	29,744,689	30,563,831	
Video Views	445,985	1,311,821	5,887,811	4,856,535	
Engagements	47,065	187,901	1,194,948	1,024,535	
Clicks	10,885	9,143	115,484	173,011	

#### **Digital Ad Results**

**Note**: Prior year results are included for comparison purposes however; keep in mind that spend, tactics and the ad media plan fluctuates each year therefore it is not an "apples to apples" comparison.

#### **Search Digital Ads**

**Google + Bing -** Search advertising targeting travel segments, interests and keywords.

	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023
Total Impressions	108,283	126,873	1,405,472	1,608,911
Clicks	14,253	10,005	120,104	127,130

### **Display & Video Digital Ads**

#### **Basis Global Advertising Platform**

**Contextual, Private Marketplace Deals, Retargeting and Spaceback** - Geo target articles and keywords related to travel. Programmatic ads on premium travel websites.

	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023
Total Impressions	343,883	567,468	4,781,009	7,263,034
Clicks	183	548	3,548	7,427

#### Digital LGBTQ+ - Brand Awareness + Impressions Reach; focusing on LGBTQ+ Domains

	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023
Total Impressions	429,221	309,956	4,537,707	3,653,967
Clicks	152	191	2,571	2,614

#### **Digital Video Ads**

Reaching our target audience with pre-roll video 15 and 30 sec spots. Video completion rate = %

	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023
Total Impressions	204,637	263,068	2,616,384	2,564,184
Clicks	76	167	1,568	3,103
Completed Video	123,453	193,689	1,545,703	1,771,750
Views				

#### **Digital Connected TV (CTV) Video Ads**

Streaming video running on Smart TV, Roku, Amazon Fire TV, Apple TV and/or gaming consoles. Video completion rate = %

	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023
Completed Video	102,562	167,391	1,348,936	778,445
Views				

#### Spotify

Streaming audio, first party data targeting to target registered Spotify users ages 21+.

	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023
Total Impressions	181,467	309,089	1,099,563	1,192,528
Clicks	62	269	696	706
Audio Ad	173,788	294,115	1,048,837	1,137,463
Completions				

#### **Nativo Advertising Platform**

Digital ads delivered in the form of native content.

	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023
Total Impressions	496,545	966,197	7,881,446	6,429,405
Clicks	3,966	3,199	37,859	21,193

#### **Travel Spike**

Travel Spike is the largest travel media platform in comScore Travel reaching over 100 million unique visitors. Offering a range of digital travel ad products including Contextual Content, Travel Deals, Native, Email, Mobile, Display and Video.

	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023
Total Impressions	995,405	596,384	2,340,749	2,733,975
Clicks	2,516	1,450	5,642	5,126

#### AdTheorent

AdTheorent uses machine learning and data science to deliver real-world value for advertisers and marketers using rich media and display advertising. \*Launched in June 2023.

	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023
Total Impressions	0	0	16,366,916	0
Engagements	0	0	1,369	0
Clicks	0	0	8,455	0

#### Sojern

Utilizing Sojern travel intent platform to target frequent travelers and travel intenders.

	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023
Total Impressions	2,077,246	1,034,750	9,467,415	8,184,265
Clicks	5,716	1,122	20,853	8,846

#### **Pink Media**

Social media and e-newsletter outreach to LGBTQ+ audiences across the country.\*Launched this fiscal year.

	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023
Total Impressions	103,060	0	786,222	0
Engagements	7,480	0	68,713	0
Clicks	6,650	0	49,145	0

#### K Gay

Digital ads and radio spots reaching locals and potential visitors across the world via streaming platforms.

	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023
Total Impressions	172,984	0	1,670,316	0
Clicks	33	0	366	0
Listener sessions	207,110	0	1,451,043	0

#### **Television**

#### Spectrum

Air Dates: June 1-30, 2024

Top 5 Networks: Spectrum News I, MS NBC, CNBC, Bravo and ESPN

Total Networks: 10 Commercial Airings: 914

#### **Co-op TV Campaign with Visit Greater Palm Springs**

June Cable: 55,909,000 impressions | 1981 spots June KTLA: 67,467,000 impressions | 134 spots

June CTV: 8,302,551 impressions

Total TV: 131,678,551 impressions

### **Out of Home Video Spots**

#### **Certified Folder**

Palm Springs 30 second spot is running on the British Columbia Ferry from Victoria to Vancouver, the Washington State Ferries from Seattle to Bremerton and Seattle to Bainbridge. The spots repeat once every 15 seconds. The Palm Springs spot runs year around along with the Palm Springs visitor guide distribution aboard the ferries. The 30 second spot runs every 5 minutes at each California Welcome Center during the normal operating hours, typically 9am – 5pm, 7 days per week.

PS Bureau of Tourism						June, 2024	
Digital Media Program	Player On	Play Off	Hours Per Day	Total Minutes Run Time	Loop Run Time	Loops/Plays Per Day	Loops/Plays Per Month
Washington State Ferries							
Seattle-Bainbridge	4:00 AM	12:59 AM	20:59	1259:00:00	3:36	350	10,492
Bainbridge Terminal	4:00 AM	12:59 AM	20:59	1259:00:00	1:31	830	24,903
Seattle-Bremerton	4:00 AM	12:59 AM	20:59	1259:00:00	2:21	536	16,072
Bremerton Terminal	4:00 AM	12:59 AM	20:59	1259:00:00	1:31	830	24,903
BC Ferries							
Route 1	4:30 AM	12:59 AM	20:29	1229:00:00	5:14	235	7,045
Welcome Centers							
CWC Anderson	8:30 AM	5:30 PM	9:00	540:00:00	2:51	153	4,590
CWC Auburn	9:00 AM	5:00 PM	8:00	480:00:00	2:51	106	3,180
CWC Barstow	10:30 AM	7:15 PM	8:45	525:00:00	2:08	246	7,383
CWC Cabazon	8:30 AM	8:30 PM	12:00	720:00:00	2:08	338	10,125
CWC El Dorado Hills	9:00 AM	5:00 PM	8:00	480:00:00	2:31	119	3,570
CWC Gilroy	9:30 AM	5:30 PM	8:00	480:00:00	6:28	67	2,010
CWC Los Angeles	9:30 AM	9:30 PM	12:00	720:00:00	2:08	338	10,125
CWC Mammoth Lakes	8:00 AM	5:00 PM	9:00	540:00:00	2:51	164	4,920
CWC Oceanside	8:30 AM	5:30 PM	9:00	540:00:00	3:24	159	4,765
CWC Pismo Beach	9:30 AM	9:30 PM	12:00	720:00:00	2:51	253	7,579
CWC San Clemente	9:30 AM	5:30 PM	8:00	480:00:00	2:51	168	5,053
CWC San Francisco	8:30 AM	5:30 PM	9:00	540:00:00	5:00	108	3,240
Truckee Welcome Center	8:30 AM	5:00 PM	8:30	510:00:00	2:51	179	5,368
CWC Yucca Valley	9:30 AM	4:30 PM	7:00	420:00:00	2:51	147	4,421
CWCSanta Rosa	9:30 AM	2:30 PM	5:00	300:00:00	2:51	88	2,640
CWC Ukiah	8:30 AM	5:30 PM	9:00	540:00:00	4:39	104	3,120

## **Street Teams**

Cat & Mouse street teams represented Visit Palm Springs to promote summer visitation at several events in the Los Angeles area. Team members encouraged event attendees to enter to win a Palm Springs giveaway while giving out branded swag.

WeHo Pride - June 2
LA Pride in the Park Festival - LA State Historic Park - June 8
LA Pride Village - Hollywood - June 9
Vampire Weekend - Hollywood Bowl - June 12
Santa Monica Beach - June 15
Pride On The Promenade - Third Street in Santa Monica - June 22
Santa Monica Blvd/West Hollywood - June 23









#### Social Media

	June 2024	June 2023
Facebook page likes	88,357	84,682
https://www.facebook.com/VisitPalmSprings		
Instagram followers	170,770	143,866
https://www.instagram.com/visitpalmsprings		
Pinterest followers	2,520	2,285
https://www.pinterest.com/visitpalmsprings		
Tik Tok followers	19,236	17,749
https://www.tiktok.com/@visit.palmsprings		

#### **Facebook Page Insights**

Impressions 845,917	Engagements 5,221	Comments 309
Shares 227	Video Views 27,496	Organic Impressions 153,898

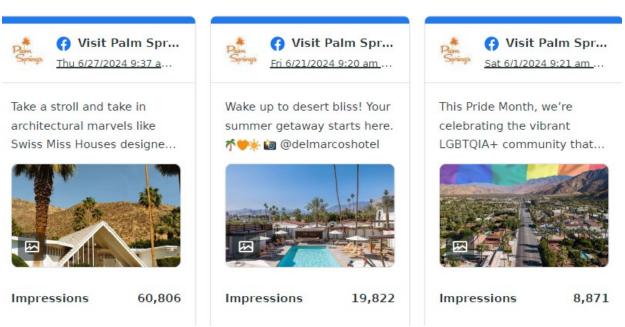
Paid Impressions

690,637

Followers

88,357

#### **Facebook Posts**



#### **Facebook Paid Posts**

#### **Fathers Day**

Impressions: 48,623

Clicks: 1,002 CPC: \$0.50 CTR: 2.31%

#### **Summer Getaway**

Impressions: 299,594

Clicks: 3,746 CPC: \$0.46

Couples Getaway Impressions: 188,385

Clicks: 3,057 CPC: \$0.42

CTR: 2.00%

#### **Instagram Insights**

Impressions 715,937	Engagements 37,092	Comments 494
Shares <b>4,328</b>	Website Clicks	Likes <b>29,314</b>

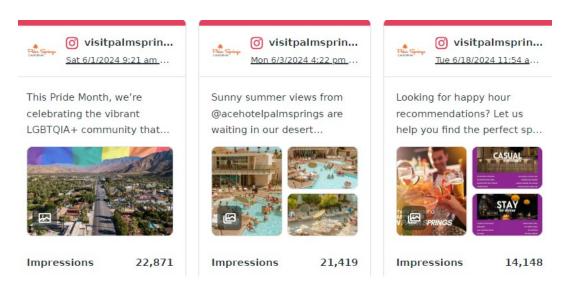
Followers

170,770

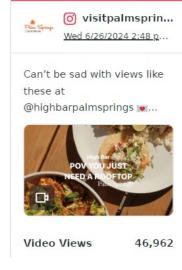
Saves

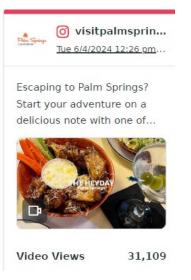
2,881

#### **Instagram Posts**









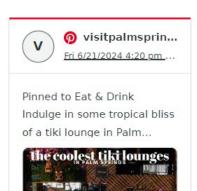
#### **Pinterest Highlights**

Impressions: 82,320 Engagement: 1,844 Outbound Clicks: 522 Followers: 2,520

#### **Published Posts**









#### **TikTok Highlights**

 Impressions
 Engagements
 Video Views

 96,441
 3,669
 96,441

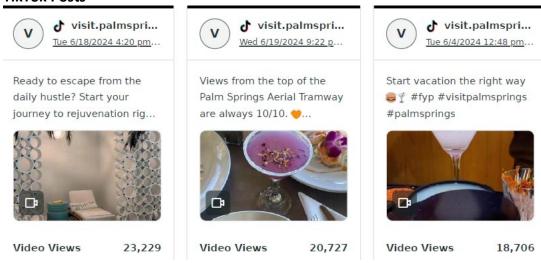
Engagement Rate (per Impression)

3.8%

Followers

19,236

#### **TikTok Posts**



#### Twitter (X) Highlights

Impressions 2,020	Engagements <b>64</b>		Post Link Clicks
Engagement Rate (per Impressio	on) Followers <b>30,218</b>		

#### Sample Articles

#### The Good Life

#### Palm Springs, Modernism Architecture

(Hosted Laurence Gounel and Julie Ansiau – French Media FAM)



piquies de cactus tellement photoginques et d'un Pation em Technicolor.

Le culte du modernisme
SI l'oasis de Greater Paim Springs
s'étend sur près de 250 km² et neuf
communes au total. C'est Paim Springs
s'étend sur près de 250 km² et neuf
communes au total. C'est Paim Springs
même qui concentre à ce jour encore
le plus grand nombre de villas incarnant une catégorie à part entière de
ce mouvement moderne: le Desert
Modernism, autement dit, le modernisme adapta un deser. Au point d'entière sa signature neve.

Le consideration de la couture
d'anne en la semaine de la couture.

Le consideration de la couture
d'architecture et de coo. déguisé
un render-ouse qui réunit, dés la soiries d'aucrèture (moyennant 350 deliars
ne disce quemes pour l'édition 2024. Et
pour le reste de la semaine, les mêmes,
rendere d'acperts ouvrent les portes des
métics quemes pour l'édition 2024. Et
pour le reste de la semaine, les mêmes,
venus de monde entière et à qui une poigrée d'experts ouvrent les portes des
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venus de monde entière et à qui une poigrée d'experts ouvrent les portes des
venus de monde entière et à qui le que le present de
puis s'autre de la ville de de Coucheila.
La seconde maison de l'architecte Albert
une pièce majeure : la Frey loude
La la seconde de la ville de de Coacheila.
Une construction aux ailures de cacheila
une construction aux ailures de cacheila
une construction aux ailures de cacheila
d'ouverture et d'esthétisme, débarraise

Dalm Springs, archi moderne

À deux heures de Los Angeles, Palm Springs n'est plus seulement cette bulle artificielle pour *golden seniors*. La photogénie de son architecture fittes séduit de plus en plus et son glamour naturel inspire de nouveaux talents, prêts à remettre ce coin de désert sur la carte mouvante de la hype.

PAR LAURENCE GOUNEL // PHOTOS JULIE ANSIAU

En 1960, le photographe Robert
Duismeau, clébtre pour son Baiser de
le magazine Fortum des greens de
l'étide de l'Utile réalisé des ans plus de, god plus verse que le Borage normand
change radicalement de décor en débarquant au milieu du désert californien. si
moins de 200 bliomètres de la Cité
rocheuse des carpons environnants, le

#### The Good Life

#### **Solar Magnetism**

(Hosted Laurence Gounel and Julie Ansiau – French Media FAM)



### Magnétisme solaire

Palm Springs connaît un retour en grâce, soutenu par un tourisme grandissant. Beaucoup la visitent, certains s'y installent, d'autres en ont fait leur nouvelle destination week-end.

PAR LAURENCE GOUNEL // PHOTOS JULIE ANSIAU

Mi-labo, mi-galerie SUPERBLOOM (a) Voici l'atelier-galerie de Chris Ramirez et Alexis Palomino, un couple d'artistes qui a fait du

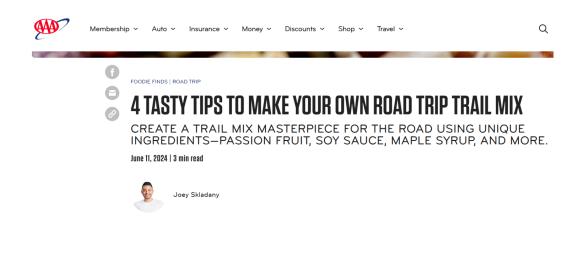
#### Side of Culture

# <u>Agua Caliente Cultural Museum: Land Acknowledgement In Built Form</u> (Hosted Paul Clemence)



#### **AAA Publications**

# 4 Tasty Tips to Make Your Own Road Trip Trail Mix (Hosted Joey Skladany)



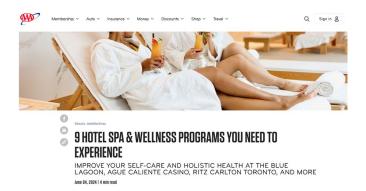
Your road trip is only as good as the homemade trail mix you pack for it. I know this from firsthand experience after recently hiking Joshua Tree National Park.

After a fabulous week of good eats, good drinks, and good memories in nearby Palm Springs, my body craved a bit of activity beyond reaching for sunscreen at the pool. But after indulging in far too many poke bowls, Brandini toffee, and coconut-based cocktails, the thought of a heavy granola or protein bar sitting in my stomach, despite its energy-boosting properties, was flat-out nausea-inducing.

#### **AAA Publications**

#### 9 Hotel Spa & Wellness Programs You Need to Experience

(Hosted Joey Skladany)



#### A NOD TO NATURAL SURROUNDINGS

There are also moments when the healing properties of a hotel's natural surroundings can influence its spa and wellness programs.

Palm Springs' Agua Caliente Casino sits adjacent to a hot mineral spring where they just reopened The Spa at Séc-he. In addition to a 15-minute "taking of the waters" ritual to soak in one of 22 private baths, the renovated building boasts cutting-edge gemstone-layered treatment beds with negative ion-emitting grounding pads and gel-based face cradles to prevent pesky forehead creases.

#### Michelin Guide <u>A Legendary Palm Springs Hotel Gets an Upgrade</u>



Thrillist I Spent \$123 for a Flight I Knew I Wouldn't Take so I Could Go to This Airport's

Happy Hour

ABoomersLifeAfter50.com How to Indulge and Get "Bougie" in the Paradise of Palm Springs, California

5ReasonsToVisit.com The Top 5 Reasons to Visit Palm Springs, California Now

Knox News Palm Springs Offers a Playground in the Desert.

LaJollaMom.com 33 Best Things To Do in Palm Springs (provided images)

SincerelySavanna.com Palm Springs Itinerary: A 3-Day Guide

#### From Our Blog



#### Palm Springs Happy Hour Guide

If you're looking for a place to enjoy a refreshing cocktail or two after a...



#### Elvis Loved Palm Springs

Elvis Presley, the King of Rock 'n' Roll, left an indelible mark on many places...



The Suite Life: Palm Springs Luxury Resorts

By Barbara Beckley Prepare to be enveloped in the pinnacle of luxury at Palm Springs'...



Historic Restaurants of Palm Springs

Among its many attractions are the historic restaurants that have served locals and

#### Website

#### https://visitpalmsprings.com

Analytics	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023
Sessions	190,738	110,724	1,831,871	1,563,298
Users	158,135	97,205	1,455,270	1,245,378
Page Views	300,426	166,955	2,800,709	3,300,327
Events	1,398,744	N/A	13,890,953	N/A

<sup>\*</sup> Events in Google Analytics measure specific interactions on your website or app, such as page loads or link clicks.

<sup>\*\*</sup>Google Analytics dropped tracking November 15-26, 2023. The above results do not include 12 days in November 2023.

<sup>\*\*\*</sup>On or about March 27, a cookie script was added to VisitPalmSprings.com. This addition inhibited analytics to be tracked due to an error in installation. This issue was resolved on or about April 15. The above results do not reflect the traffic we actually received during that time period.

## **Visitor Guides & Visitor Information**

#### **Visitor Guides**

	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023
*Distributed Hard	4,309	4,450	52,246	49,079
Сору				
Digital Page Views	2,219	7,262	62,663	172,918
Downloads	19	55	443	552

<sup>\*</sup>Does not include guides distributed at the visitor centers.

#### **Visitor Information Centers**

Visitor Information Center Open 10 am - 5 pm, Daily

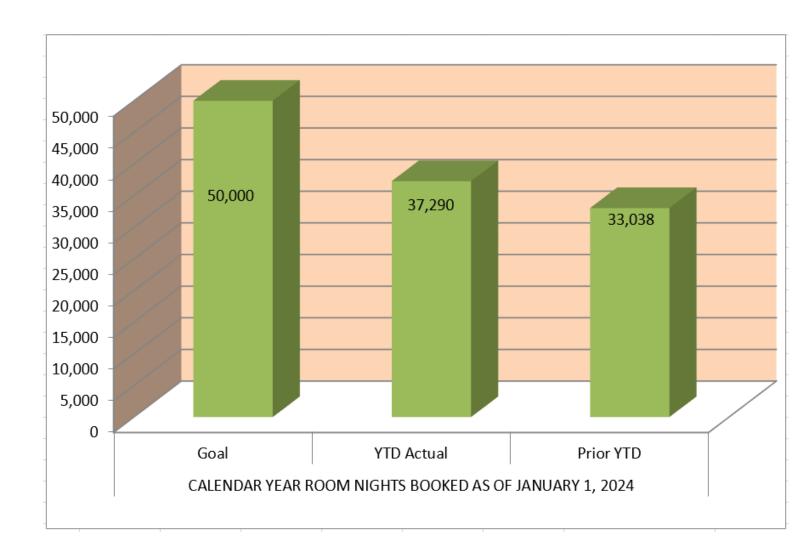
Welwood Murray Memorial Library Open 10 am - 6 pm, Friday – Wednesday

Open 10 am - 8 pm, Thursday

<b>Number of Visitors</b>	June 2024	June 2023	July 2023-June 2024	July 2022-June 2023
Visitor Information	6,740	4,019	110,879	83,256
Center				
Welwood Murray	1,840	1,850	28,830	29,523
Memorial Library				
Total	8,580	5,869	139,709	112,779

## Palm Springs Convention Center (Calendar Year Beginning January 1, 2024)

May 2024 Convention Sales	Month #	Month Room Nights	YTD#	YTD Room Nights
Definite Contracted Groups	8	6,800	56	37,290
Contracts Issued	8	3,854	56	37,290
Contracts awaiting signature	18	47,610		
Tentative events added	29	21,113	200	210,729



YTD Actual	PYTD Actual	Annual Goal	% of Goal
37,290	33,038	50,000	66.0%

Definite Contracted Room Night Producing Groups	Date	Peak Rooms	Room Nights
McCormick's Palm Springs Exotic Car Auction 77	11/18-26/2024	156	500
National Association of Neonatal Nurses	9/12-15/2025	600	1,950
Spirit Sports 2026 Duel in the Desert	1/29-2/2/2026	1,500	3,000
North American Ice Cream Association	11/9-12/2026	409	1,694

Contracts Issued	Room Nights	2024 YTD Contracts Issued	2023 YTD Room Nights
8	3,856	56	35,131

# Contracts Awaiting Signature	Room Nights	
18	47,610	

	# Events	Room Nights
Lost Business	11	22,472

Lost Room Night Producing Groups	Mo./Yr.	Room Nights	Reason
US Marine Corps 29 Palms 249 <sup>th</sup> Birthday Banquet	11/2024	150	No response from client
2024 Gujarati Physicians Conference	12/2024	3,200	Preferred Dates not Available
Financial Research Associates LLC 2025 August Conference	8/2025	1,065	Selected Las Vegas due to Destination Amenities
Retail Industry Leaders Association Asset Protection Conference	5/2026	2,840	Wants to be under one roof
National Association of Paediatric Nurse Practitioners	4/2027	3,290	Guest room rates too high
2027 Association of Publishers Innovations Conference	3/2027	3,599	PS didn't make Final Cut
National Indian Child Welfare Association	4/2027	4,338	Guest room rates too high
Financial Research Associates LLC 2027 August Conference	9/2027	1,065	Selected Las Vegas due to Destination Amenities
International Association of Arson Investigators	3/2028	2,925	Selected Albuquerque – Palm Springs didn't make final cut

Top Competitive Destinations -	# of Groups
2024	
San Diego	5
Anaheim	4
Las Vegas	3
Albuquerque	2 (Tie)
Los Angeles	2 (Tie)
Long Beach	1 (Tie)
New Orleans	1 (Tie)
Reno	1 (Tie)
Sacramento	1 (Tie)
Tampa	1 (Tie)

Top Cancellation Reasons		
Palm Springs Didn't Make Final Cut		
No response from client		
Concerns with hotel properties		

Tradeshows & Events attended – June, 2024	Date	Attendees
Mainstreet Meeting	6/4	Rick Leson, Randy Garner
Hotel Tour of The Dunes PS and Palm Mountain Resort	6/11	Rick Leson
GM Meeting ZOOM Call	6/12	Rob Hampton, Rick Leson, Kimber Foster
PSHA June Board Meeting	6/13	Rob Hampton, Rick Leson, Kimber Foster
ASAE Leadership Meeting ICW Visit Greater Palm Springs	6/13	Rob Hampton, Rick Leson
Visit Greater PS Meet & See – PS Surf Club	6/18	Paula Helm, David Leroy
HOPS June Monthly Meeting	6/20	Rick Leson, Shawn Sande, David Leroy
PSHA Monthly Member Meeting	6/20	Rick Leson, Kristie Dore, Kimber Foster
GM Meeting ZOOM Call	6/26	Rob Hampton, Kimber Foster
Galen Henry Retirement Party at Esri Campus	6/27	Rick Leson, Kristie Dore, Lynne Toles, Glenn Schmidt

Site Inspections   Tentative	Tentative Date	Peak Rooms	Room Nights
TED	TBD	TBD	TBD

Planning Meetings   Definite	Date	Peak	Room Nights
		Rooms	
Saxman One Office for Victims of Crime Indian Nations	12/8-13/2024	855	4,100
DAP Health The Chase	3/25-31/2025	29	61
ICSC	9/21-26/2024	500	1,200

Key Events Hosted in June, 2024	Date
City of Palm Springs Supports FIND Food Distribution	6/6
City of Palm Springs Joint City Council, Board and Commissioners Meeting	6/17
Gameacon 2024	6/21-23
Visit Greater PS Destination Experiences Team Meeting	6/26
Palm Springs International Film Festival Executive Staff Meeting	6/28

#### Palm Springs Convention Center

#### Pace Report - Calendar Year Definite & All Tentative Room Nights

		2020	2021	2022	2023	2024	2025	2026	2027	2028+
Month		Room Nights								
January	Definite	2,730	-	150	3,721	4,622	5,740	-	1,450	-
	All Tentative	-	-	-	-	-	-	2,440	1,190	-
	Total	2,730	-	150	3,721	4,622	5,740	2,440	2,640	-
February	Definite	6,414	-	4,207	5,392	4,748	9,000	6,880	4,500	-
	All Tentative	-	-	-	-	-	979	979	4,400	19,892
	Total	6,414	-	4,207	5,392	4,748	9,979	7,859	8,900	19,892
March	Definite	8,492	500	13,992	16,918	12,784	17,752	5,000	5,000	-
	All Tentative	-	-	-	-	-	61	8,115	11,153	36,661
	Total	8,492	500	13,992	16,918	12,784	17,813	13,115	16,153	36,661
April	Definite	-	-	5,011	4,450	4,684	6,879	2,000	3,157	6,397
	All Tentative	-	-	-	-	-		2,604	-	15,472
	Total	-	-	5,011	4,450	4,684	6,879	4,604	3,157	21,869
May	Definite	-	35	9,964	7,573	3,650	3,157	3,157	-	-
	All Tentative	-	-	-	-	-	2,240	1,720	4,560	1,190
	Total	-	35	9,964	7,573	3,650	5,397	4,877	4,560	1,190
June	Definite	-	1,300	4,930	4,000	-	3,340	-	-	-
	All Tentative	-	-	-	-	-	1,765	2,337	2,337	2,930
	Total	-	1,300	4,930	4,000	-	5,105	2,337	2,337	2,930
July	Definite	-	1,480	1,160	-	-	2,637	-	-	2,637
	All Tentative	-	-	-	-	-	-	-	-	-
	Total	-	1,480	1,160	-	-	2,637	-	-	2,637
August	Definite	-	5,934	8,000	9,116	3,151	-	-	-	-
	All Tentative	-	-	-	-	8,000	1,300	3,574	4,574	7,148
	Total	-	5,934	8,000	9,116	11,151	1,300	3,574	4,574	7,148
September	Definite	-	1,517	4,931	3,702	1,950	3,690	-	-	-
	All Tentative	-	-	-	-	40	1,000	2,405	9,590	4,600
	Total	-	1,517	4,931	3,702	1,990	4,690	2,405	9,590	4,600
October	Definite	-	8,435	8,056	9,395	7,592	6,310	1,370	-	-
	All Tentative	-	-	-	-	311	7,013	4,645	3,125	2,940
	Total		8,435	8,056	9,395	7,903	13,323	6,015	3,125	2,940
November	Definite	500	5,287	9,101	5,794	8,623	4,607	4,881	1,187	-
	All Tentative	-	-	-	-	-	1,443	1,200	7,506	14,705
	Total	500	5,287	9,101	5,794	8,623	6,050	6,081	8,693	14,705
December	Definite	-	440	4,109	3,220	-	-	-	-	
	All Tentative	-	-	-	-	4,100	1,455	5,055	-	
	Total	-	440	4,109	3,220	4,100	1,455	5,055	-	
Definite		18,136	24,928	73,611	73,281	51,804	63,112	23,288	15,294	9,034
All Tentative		-	-	-	-	12,451	17,256	35,074	48,435	105,538
Total		18,136	24,928	73,611	73,281	64,255	80,368	58,362	63,729	114,572

# **Total Room Nights Realized 2019-2023**

